

An Open Letter to Employers

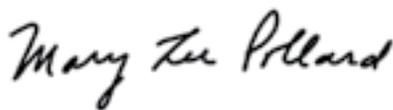
If you are an employer considering hiring a registered nurse, Excelsior College associate degree graduates are among the best in the nation. They are among the most unique, well-educated, and mature professionals in the field. They have met the rigorous demands of a well-respected school of nursing that has three times been designated by the National League for Nursing as a Center of Excellence in Nursing Education and four times designated by the American Assembly for Men in Nursing as the best school for men in nursing.

Let me share with you a few details about our School of Nursing and its students and graduates.

- Excelsior College, established in 1971, only admits students with substantial clinical experience: licensed practical nurses, military corpsmen, paramedics, and other selected professionals who hold degrees in clinically oriented health care fields.
- The typical Excelsior nursing student is a mature working professional with an average of 10 years in his or her profession. Our students have a strong work ethic, determination, and well-developed clinical skills. Excelsior graduates are familiar with and prepared to meet the demands that will be placed on them as a member of your health care team.
- Successful completion of the Excelsior associate degree in nursing program requires a high degree of self-discipline and the ability to be a self-directed learner. Both of these qualities are necessary for RNs in fast-paced, dynamic, complex health care environments such as yours. Students' clinical competency is measured in a manner unmatched in most nursing education programs. Each student must pass a rigorous and comprehensive assessment of their clinical skills and abilities, including critical thinking and clinical reasoning. There is no counterpart to such rigorous assessment of clinical competency in most traditional nursing schools. Excelsior nursing graduates consistently pass the NCLEX-RN exam at a rate comparable to the national average.
- Ninety-five percent of Excelsior nursing graduates are still working as registered nurses three years after graduation. This fact, coupled with their extensive clinical experience, makes them a wise investment for your organization. Employers consistently report that they are highly satisfied or very satisfied with Excelsior graduates.

You will be making an excellent decision by hiring an Excelsior College graduate for your institution and your patients. More information is available at www.excelsior.edu/hiringECnurses. Should you have any questions about the Excelsior College School of Nursing, please contact us at 518-464-8796.

Sincerely,



Mary Lee Pollard, PhD, RN, CNE
Dean, School of Nursing