

Revision: December 2019

This program plan outlines how students can transfer from the **Alamo Colleges A.A.S Business Management** degree program to the **Excelsior College B.S. in Business** degree program. Upon completion of the **A.A.S.**, the following credits will apply for students enrolling in the **B.S. in Business** degree program.

Alamo Colleges Credits	Semester Hours	Excelsior College Requirements	Semester Hours
ENGL 1301: Composition I	3	Written English	3
MATH 1314: College Algebra OR MATH 1332: Contemporary Math I (Math for Liberal Arts Majors I)	3	Mathematics Requirement	3
Select 1 course from the Communication (10) Core or Additional Communication (90) Core	3	Humanities	3
Select 1 course from the Social and Behavioral Sciences (80) Core	3	Social Sciences/History	3
Select 1 course from the Language, Philosophy, & Culture (40) Core or Creative Arts (50) Core	3	Humanities	3
ACCT 2301: Principles of Accounting I - Financial	3	Principles of Accounting I - Financial	3
BCIS 1305: Business Computer Applications OR COSC 1301: Introduction to Computing	3	Computers	3
BMGT 1327: Principles of Management	3	Principles of Management	3
BMGT 1341: Business Ethics OR BMGT 2303: Problem Solving and Decision Making	3	Ethics Requirement (If BMGT 1341 is taken)	3
BMGT 2309: Leadership	3	Business Elective	3
BMGT 2305: Advanced Communications in Management OR POFT 2312: Business Correspondence and Communication	3	Business Communication Core	3
BMGT 2310: Financial Management OR BMGT 2331: Principles of Quality Management OR BMGT 1307: Team Building	3	Financial Management Core (If BMGT 2310 is taken)	3
BMGT 2341: Strategic Management OR BMGT 1309: Information and Project Management	3	Free Elective	2
BMGT 2383: Cooperative Education - Business Administration and Management, General OR BMGT 2382: Cooperative Education - Business Administration and Management	3	Free Elective	3
BUSG 2307: Legal and Social Environment of Business OR BUSI 2301: Business Law I	3	Business Law Core	3
HRPO 2301: Human Resource Management	3	N/A	0
HRPO 2307: Organizational Behavior	3	Organizational Behavior Requirement	3
IBUS 1305: Introduction to International Business and Trade OR BUSI 1301: Business Principles	3	International Business Core (If IBUS 1305 is taken)	3
MRKG 1311: Principles of Marketing OR MRKG 1302: Principles of Retailing	3	Principles of Marketing	3
MRKG 2333: Principles of Selling OR IMED 2309: Internet Commerce OR MRKG 1301: Customer Relations	3	Free Elective	3
Total Credits Required for Associate	60	Total Credits Accepted from Associate	56

* Excelsior College requires Math courses at the level of Pre-Calculus or above and Statistics. Depending on what the student takes at their home institution, they may need the other requirement for Excelsior College.

Credits Beyond The Associate That Can Be Transferred OR Taken At Excelsior

Alamo Colleges Credits	Semester Hours	Excelsior College Requirements
ENG 1302: Composition II	3	Written English Requirement

ACCT 2302: Principles of Accounting II-Managerial	3	Managerial Accounting Core
ECON 2301: Principles of Macroeconomics	3	Macroeconomics Requirement
ECON 2302: Principles of Microeconomics	3	Microeconomics Requirement
Natural Science	3	Natural Science
Social Science or History Elective	3	Social Science or History Elective
MATH 1442: Elementary Statistical Methods (or equivalent Statistics course)	3	Statistics Requirement
Remaining credits in Arts/Sciences Electives	15	Remaining credits in Arts/Sciences Electives
Total Additional Credits	36	

* Excelsior College requires Math courses at the level of Algebra or above and Statistics. Depending on what the student takes at their home institution, they may need the other requirement for Excelsior College.

Credits To Be Taken At Excelsior College *	
Excelsior College Requirements	Semester Hours
INL 102: Information Literacy	1
IND 101: Cornerstone A (Foundations) OR IND 301: Cornerstone B (Pathways)	3
Upper Level Business Elective	3
BUS 431: Business Data Analysis	3
Upper Level Business Electives Choose ONE concentration area	15
BUS 499: Strategic Management Capstone <i>NOTE: The Capstone MUST be completed at Excelsior</i>	3
Total Credits	28

* The above credits (with the exception of the **Information Literacy**, **Cornerstone** and **Capstone** course) may also be transferred in or taken at another 4-year regionally accredited institution.

Evaluation Summary	Semester Hours
Credits Accepted from Associate Degree	56
Additional Credits beyond the Associate Degree	36
Credits from Excelsior *	28
Total Credits Required for Bachelor's Degree	120

* Students are required to take a minimum of **12.00 online course credits** from Excelsior to qualify for partner pricing.

NOTE: Excelsior College reviews every student individually. This guide is a sample scenario only. Actual requirements will be dependent on the courses a student transfers and the application date with Excelsior.

What are Arts and Sciences?
We offer the following definitions to help you make these determinations. Remember, however, that before you pay to take a course or examination you should
Humanities
Humanities subjects focus on developing knowledge and skills in critical reading, logical thought, and esthetic appreciation. Here are some subject areas typically classified as Humanities:
Art, Philosophy, Music, Foreign Language, Literature, Theater, Ethics, Speech, Religion, Communication
Social Sciences and History
Social Sciences and History subjects focus on individuals and society and the processes individuals use to order their world. Here are some subject areas typically classified as Social Sciences and History:
Psychology, Economics, Sociology, Geography, Political Science, History, Anthropology
Natural Sciences and Mathematics

Natural Sciences and Mathematics subjects focus on understanding the natural world and problem-solving processes. Here are some subject areas typically classified as Natural Sciences and Mathematics:

Anatomy and Physiology, College Algebra, Microbiology, Calculus, Chemistry, Genetics, Biology, Physics