

**Clinton Community College A.A.S. Health Services Management  
to Excelsior College B.S. Health Care Management**
**Revision: December 2019**

This program plan outlines how students may transfer from the **Clinton Community College A.A.S Health Services Management** program to the **Excelsior College B.S. Health Care Management** program. Upon completion of the **A.A.S. Health Services Management**, the following credits may apply for students enrolling in the **B.S. Health Care Management** program.

*This guide is only a sample scenario. Excelsior College reviews every student individually. Actual requirements will be dependent on the courses a student transfers and the application date with Excelsior.*

Clinton Community College Credits	Semester Hours	Excelsior College Requirements	Semester Hours
ENG 101: English Composition	3	Written English Requirement	3
ENG 102: Literature & Composition	3	Written English Requirement	3
COM 101: Public Speaking OR COM 226: Introduction to Human Communication	3	Humanities Requirement	3
HSM 111: Community Medical and Public Health Care	3	Health Care Elective	3
HSM 112: Issues in Long-Term Care	3	Health Care Elective	3
HSM 114: Medical Coding II	3	Free Electives	3
HSM 211: Medical Problems and Programs	3	Free Electives	3
HSM 212: Management Health Facility	3	N/A*	0
CSC 102: Introduction to Microcomputer Applications	2	Free Electives	2
ACC 120: Financial Accounting	4	Accounting Core AND Free Elective	4
BUS 101: Business Organization and Management	3	Excess Credit	0
BUS 210: Principles of Marketing	3	Marketing Core	3
BUS 213: Business Communications	3	Arts & Sciences Requirement	3
BUS 215: Human Resource Management	3	Human Resource Management Core	3
BUS 250: Principles of Management	3	Principles of Management Core	3
PSY 101: Introduction to Psychology	3	Social Sciences Requirement	3
SOC 101: Introduction to Sociology	3	Arts & Sciences Requirement	3
Math Elective	3	Natural Sciences/Mathematics Requirement	3
Natural Sciences with Lab	4	Natural Sciences Requirement AND Arts and Sciences	4
FCS 101: Foundations in College Success Seminar	3	N/A	0
NUR 106: Medical Terminology	1	N/A	0
<b>Total Credits Required for Associate</b>	<b>62</b>	<b>Total Credits Accepted from Associate</b>	<b>52</b>

**Credits Beyond The Associate That Can Be Transferred OR Taken At Excelsior**

Clinton Community College Credits	Semester Hours	Excelsior College Requirements
Humanities Electives	3	Humanities Requirement
ECO 101: Microeconomics	3	Microeconomics Requirement
ECO 102: Macroeconomics	3	Macroeconomics Requirement
MAT 161: Statistics	3	Statistics Requirement
Arts & Sciences Electives	20	Arts & Sciences Requirement

Accounting	3	Accounting Business Core
<b>Total Additional Credits</b>	<b>35</b>	

### Credits To Be Taken At Excelsior College \*

Excelsior College Requirements	Semester Hours
INL 102: Information Literacy ( <i>MUST be completed with Excelsior</i> )	1
IND 101: Cornerstone A (Foundations) <b>OR</b> IND 301: Cornerstone B (Pathways) ( <i>MUST be completed with Excelsior</i> )	3
HSC 301: Foundations of Health Care Management	3
HSC 305: Critical Issues in Health Care Management	3
HSC 310: Writing and Communication in the Health Sciences Professions	3
HSC 330: Legal and Regulatory Environment of Health Care	3
BUS 311: Organizational Behavior	3
HSC 414: Budget and Finance in Health Care Organizations	3
HSC 450: Economics of Health Care	3
BUS 323: Business Ethics	3
Research	3
HSC 470: Health Care Management Capstone ( <i>MUST be completed with Excelsior</i> )	3
<b>Total Credits</b>	<b>34</b>

Evaluation Summary	Semester Hours
Credits Accepted from Associate Degree	52
Additional Credits beyond the Associate Degree *	35
Credits from Excelsior **	34
<b>Total Credits Required for Bachelor's Degree</b>	<b>121</b>

\* Students can take these courses at Excelsior College or another degree granting institution. Students should contact Excelsior College for approval before registering to ensure the transferability of this credit.

\*\*Students are required to take a minimum of **12.00 online course credits** from Excelsior to qualify for partner pricing.

## What are Arts and Sciences?

We offer the following definitions to help you make these determinations. Remember, however, that before you pay to take a course or examination you should always consult with your advisor to make sure that it will help meet your degree requirements.

### Humanities

Humanities subjects focus on developing knowledge and skills in critical reading, logical thought, and esthetic appreciation. Here are some subject areas typically classified as Humanities:

Art, Philosophy, Music, Foreign Language, Literature, Theater, Ethics, Speech, Religion, Communication

### Social Sciences and History

Social Sciences and History subjects focus on individuals and society and the processes individuals use to order their world. Here are some subject areas typically classified as Social Sciences and History:

Psychology, Economics, Sociology, Geography, Political Science, History, Anthropology

### Natural Sciences and Mathematics

Natural Sciences and Mathematics subjects focus on understanding the natural world and problem-solving processes. Here are some subject areas typically classified as Natural Sciences and Mathematics:

Anatomy and Physiology, College Algebra, Microbiology, Calculus, Chemistry, Genetics, Biology, Physics