

**Revision: April 2020**

This program plan outlines how students may transfer from the **Eastern Gateway Community College A.A.B. in Business Management** degree program to the **Excelsior College B.S. Business** program. Upon completion of the **A.A.B. in Business Management** degree, the following credits may apply for students enrolling in the Excelsior College **B.S. Business** program.

*This guide is only a sample scenario. Excelsior College reviews every student individually. Actual requirements will be dependent on the courses a student transfers and the application date with Excelsior.*

Eastern Gateway Community College Credits	Semester Hours	Excelsior College Requirements	Semester Hours
CSS 106: Succeeding in College	1	N/A	0
BUS 101: Introduction to Business	3	Free Elective Requirement	3
CIS 101: Personal Computer Applications	3	Computers Core	3
ECO 102: Microeconomics	3	Microeconomics Requirement	3
ENG 101: English Composition I	3	Written English Requirement	3
BUS/MGT Elective	3	Business Elective Requirement	3
ACC 111: Financial Accounting	3	Financial Accounting Core	3
BUS 201: Principles of Marketing	3	Principles of Marketing Core	3
PSC 101: American Government	3	Social Sciences/History Requirement	3
BUS 221: Business Ethics	3	Business Ethics Requirement	3
MGT 210: Leadership Development and Team Building	3	N/A	0
COM 101: Public Speaking	3	Humanities Requirement	3
ENG 103: Business Communications	3	Business Communications Requirement	3
MGT 202: Organizational Behavior	3	Organizational Behavior Requirement	3
PSY 101: General Psychology	3	Social Sciences/History Requirement	3
MGT 206: Capstone	3	N/A	0
MGT 208: Human Resources Management	3	Business Elective Requirement	3
MTH 103: Business Math or MTH 120: College Algebra	3	Mathematics Requirement ( <i>Must</i> be College Algebra or higher)	3
BUS/MGT Elective ( <i>Recommend MGT201</i> )	3	Principles of Management Core	3
BUS/MGT Elective	3	Free Elective Requirement	2
<b>Total Credits Required for Associate</b>	<b>58</b>	<b>Total Credits Accepted from Associate</b>	<b>50</b>

\* Excelsior College requires Math courses at the level of College Algebra or above and Statistics. Depending on what the student takes at their home institution, they may need the other requirement for Excelsior College.

### Credits Beyond The Associate That Can Be Transferred OR Taken At Excelsior

Eastern Gateway Community College Credits	Semester Hours	Excelsior College Requirements
ENG 102: Composition II	3	Written English Requirement
Humanities Electives	3	Humanities Requirement
ECO 101: Macroeconomics	3	Macroeconomics Requirement
MTH 128: Statistics	3	Statistics Requirement
Natural Sciences Elective	3	Natural Sciences Requirement
Arts & Sciences Electives	18	Arts & Sciences Requirement
ACC 112: Financial Accounting II	3	Managerial Accounting Core
BUS 203: Business Law I	3	Introduction to Business Law Core
BUS 213: Financial Management	3	Financial Management Core
<b>Total Additional Credits *</b>	<b>42</b>	

\* A student is required to take 21 upper level business credits to complete Excelsior's degree requirements.

<b>Credits To Be Taken At Excelsior College *</b>	
<b>Excelsior College Requirements</b>	<b>Semester Hours</b>
INL 102: Information Literacy ( <i>MUST be completed with Excelsior</i> )	1
IND 101: Cornerstone A (Foundations) <b>OR</b> IND 301: Cornerstone B (Pathways) ( <i>MUST be completed with Excelsior</i> )	3
BUS 431: Business Data Analysis	3
BUS 435: International Business	3
Upper Level Business Electives Choose <b>ONE</b> concentration area	15
BUS 499: Strategic Management Capstone ( <i>MUST be completed with Excelsior</i> )	3
<b>Total Credits **</b>	<b>28</b>

\* All coursework, except where noted, may be completed at Excelsior or transferred from another accredited institution.

\*\* A student is required to take 21 upper level business credits to complete Excelsior's degree requirements.

<b>Evaluation Summary</b>	<b>Semester Hours</b>
Credits Accepted from Associate Degree	50
Additional Credits beyond the Associate Degree	42
Credits from Excelsior *	28
<b>Total Credits Required for Bachelor's Degree</b>	<b>120</b>

\* Students are required to take a minimum of **12.00 online course credits** from Excelsior to qualify for partner pricing.

<b>What are Arts and Sciences?</b>
We offer the following definitions to help you make these determinations. Remember, however, that before you pay to take a course or examination you should always consult with your advisor to make sure that it will help meet your degree requirements.
<b>Humanities</b>
Humanities subjects focus on developing knowledge and skills in critical reading, logical thought, and esthetic appreciation. Here are some subject areas typically classified as Humanities:
Art, Philosophy, Music, Foreign Language, Literature, Theater, Ethics, Speech, Religion, Communication
<b>Social Sciences and History</b>
Social Sciences and History subjects focus on individuals and society and the processes individuals use to order their world. Here are some subject areas typically classified as Social Sciences and History:
Psychology, Economics, Sociology, Geography, Political Science, History, Anthropology
<b>Natural Sciences and Mathematics</b>
Natural Sciences and Mathematics subjects focus on understanding the natural world and problem-solving processes. Here are some subject areas typically classified as Natural Sciences and Mathematics:
Anatomy and Physiology, College Algebra, Microbiology, Calculus, Chemistry, Genetics, Biology, Physics