

Revision: April 2016

This program plan outlines how students can transfer from the **Ivy Tech AAS in Business** program to the **Excelsior College BS in Business program**. Upon completion of the **AAS in Business**, the following credits will apply for students enrolling in the **BS in Business program**.

Ivy Tech Community College Credits	Semester Hours	Excelsior College Requirements	Semester Hours
BUSN 101 - Introduction to Business	3	Business Elective	3
BUSN 105 - Principles of Management	3	Principles of Management Requirement	3
ENGL 111 - English Composition	3	Written English Requirement	3
IVYT 114 - Student Success in Business	1	No Credit Granted: Orientation Course	0
Humanities/Social & Behavioral Sciences Elec.	3-4	Arts and Science Elective	3
BOAT 207 - Integrated Microsoft Office Applications OR CINS 101 - Introduction to Microcomputers	3	Computers Requirement	3
ACCT 101 - Financial Accounting	3	Financial Accounting Requirement	3
BUSN 120 - Business Ethics and Social Responsibility	3	Ethics Requirement	3
BUSN 201 - Business Law	3	Business Law Requirement	3
MKTG 101 - Principles of Marketing	3	Principles of Marketing Requirement	3
*Business Administration Statewide Elective	3	*Business Elective	3
ACCT 102 - Managerial Accounting	3	Managerial Accounting Requirement	3
BUSN 202 - Human Resource Management	3	Business Elective	3
COMM 101 - Fundamentals of Public Speaking	3	Humanities	3
ECON - Economics Elective	3	Social Science/History	3
MATH 123 - Quantitative Reasoning or Higher	3	Free Elective	3
BUSI 279 - School of Business Evaluation and Professional Development	2	Free Elective	3
BUSN 204 - Case Problems in Business	3	Business Elective	3
*Business Administration Statewide Elective	3	*Business Elective	3
Life/Physical Sciences Elective	3-5	Natural Science Requirement	3
*Business Administration Statewide Elective	3	*Business Elective	3
Total Credits Required for Associate	60-63	Total Credits Accepted From Associate	60

* Depending on the Content of the courses, these may be considered Free Electives, Arts and Science Electives, or Business Electives.

Credits Beyond The Associate's That Can Be Transferred OR Taken At Excelsior

Ivy Tech Community College Credits	Semester Hours	Excelsior College Requirements
ENGL 112 Exposition and Persuasion	3	Written English Requirement
**ECON 201 Principles of Macroeconomics and **ECON 202 Principles of Microeconomics	6	**Macroeconomics and **Microeconomics
Arts and Science Electives (to include 3 credits in Social Science/History)	21	Arts and Science Electives (to include 3 credits in Social Science/History)
**BUSN 208 Organizational Behavior	3	**BUS 311 Organizational Behavior
**BUSN 230 Business Statistics	3	**Statistics Requirement
**BOAT 216 Business Communication	3	**Business Communication Requirement
MATH 136 College Algebra	3	Precalculus Algebra Requirement

Total Additional Credits	42
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** Student will need less credit if any of these requirements are taken towards the Business Administration Statewide Electives.

Credits To Be Taken At Excelsior College *	
Excelsior College Requirements	Semester Hours
INL 102: Information Literacy	1
BUS 430: Quantitative Methods	3
BUS 350: Principles of Finance	3
BUS 435: International Business	3
Upper Level Credits in Business Electives	9
BUS 499: Strategic Management Capstone* <i>NOTE: The Capstone MUST be completed at Excelsior</i>	6
Total Credits	25

* The above credits (with the exception of the **Capstone** course) may also be transferred in or taken at another 4-year regionally accredited institution.

Evaluation Summary	Semester Hours
Credits Accepted from Associate Degree	60
Additional Credits Beyond the Associate Degree	42
Credits from Excelsior *	25
Total Credits Required for Bachelor's Degree	127

* Students are required to take a minimum of **12.00 credits** from Excelsior to qualify for partner pricing.

NOTE: Excelsior College reviews every student individually and this guide is just a sample scenario. Actual requirements will be dependent on the courses a student transfers to Excelsior.

What are Arts and Sciences?

We offer the following definitions to help you make these determinations. Remember, however, that before you pay to take a course or examination you should always consult with your advisor to make sure that it will help meet your degree requirements.

Humanities

Humanities subjects focus on developing knowledge and skills in critical reading, logical thought, and esthetic appreciation. Here are some subject areas typically classified as Humanities:

Art	Philosophy
Music	Foreign Language
Literature	Theater
Ethics	Speech
Religion	Communication

Social Sciences and History

Social Sciences and History subjects focus on individuals and society and the processes individuals use to order their world. Here are some subject areas typically classified as Social Sciences and History

Psychology	Economics
Sociology	Geography
Political Science	History
Anthropology	

Natural Sciences and Mathematics

Natural Sciences and Mathematics subjects focus on understanding the natural world and problem-solving processes. Here are some subject areas typically classified as Natural Sciences and Mathematics.

Anatomy and Physiology	College Algebra
Microbiology	Calculus
Chemistry	Genetics
Biology	Physics

The publication *Using Exams to Complete your Excelsior College Degree* shows the classification of Excelsior College and other examinations in chart form. Each exam is listed under the requirement it satisfies. You can find this publication at www.excelsior.edu.