

I am a US Army Veteran who served as a medic. I am considering getting a degree in some health or nursing related field. On this website, try to find the information I'll need to make an informed decision.

Preparing to assist you

Creating to-do list

Exploring health and nursing programs

Review Veterans benefits and military credit transfer policies

Check tuition and financial aid for veterans

Find admissions requirements for health programs

Look for military medic credit transfer info

Clicking

EXCELSIOR UNIVERSITY

Spanish Accessibility Sign In

Military Partners Veterans Alumni Giving

REQUEST INFO CALL US APPLY

Areas of Study Courses Admissions Tuition and Aid Resources Start With More Credit About

Belong Here

Explore degree programs, courses, and more, and discover everything Excelsior.

Search...

Choose a study area...

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- Business +
- Health Sciences +
- Liberal Arts +

Areas of Study

If you want to pursue your passion and achieve your career goals without putting the rest of your life on pause, explore your degree and certificate options at Excelsior University.

Clicking



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Areas of Study Courses Admissions Tuition and Aid Resources Start With More Credit About Q

Programs > Health Sciences

Online Health Sciences Degree Programs

Take the science of caring further with Excelsior's associate, bachelor's, and master's degree programs in health sciences. Our online programs blend science principles with current healthcare industry trends to prepare you for new job opportunities in this fast-growing field.

Prepare for positions in medical office administration, health insurance services, community health, long-term care, medical billing, human resources, and more. Excelsior's online courses give you the tools to help people overcome obstacles to wellness by applying strategies that support the health of individuals and communities.

Our advanced degree programs in health science and health care management prep you for success and teach you how to lead and motivate teams, research electronic documents, analyze and propose new policies, handle conflicts of interest, and solve problems on the job in health care settings.

On this page:

Getting page text

Navigating to [https://www.excelsior.edu/programs/...](https://www.excelsior.edu/programs/)



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Areas of Study Courses Admissions Tuition and Aid Resources Start With More Credit About Q

Online and Hybrid Nursing Degree Programs

Go beyond the calling to care to find your passion and earn your associate, bachelor's, or master's degree in nursing at Excelsior University. Specifically tailored for working nurses, our online and hybrid nursing degree programs are fully accredited, led by supportive instructors, and designed to help you succeed in your career.

Wherever you are in your nursing career or how far you are on the path to reaching your educational goals, a nursing degree from Excelsior University will give you the knowledge and confidence you need to move forward.

Prepare for the next step in your career as well as the NCLEX-RN with an associate degree in nursing, start your career as a registered nurse with a prelicensure bachelor's program, expand your career options with a bachelor's degree especially for registered nurses, or prepare for nursing leadership roles with a master's degree in nursing education, nursing informatics, or nursing leadership and administration of healthcare systems.

Getting page text

Updating to-do list

Explore health/nursing degree programs

Reviewing Veterans benefits

Checking tuition and financial aid

Finding admissions requirements

Look for military medic credit transfer info

Navigating to <https://www.excelsior.edu/military-...>



[Military Partners](#) [Veterans](#) [Alumni](#) [Giving](#)

[Español](#) [Accessibility](#) [Sign In](#)

[REQUEST INFO](#) [CALL US](#) [APPLY](#)

[Areas of Study](#) [Courses](#) [Admissions](#) [Tuition and Aid](#) [Resources](#) [Start With More Credit](#) [About](#) [Q](#)



[Talk to an admissions counselor about your goals](#)

Getting page text

Navigating to <https://www.excelsior.edu/program/a...>

The screenshot shows the top portion of the Excelsior University website. At the top left is the Excelsior University logo, a stylized 'E' with three vertical bars. To its right is the text 'EXCELSIOR UNIVERSITY'. Further right are links for 'Military Partners', 'Veterans', 'Alumni', and 'Giving'. On the far right of the top navigation bar are links for 'Español', 'Accessibility', and 'Sign In'. Below these are three buttons: 'REQUEST INFO' (pink), 'CALL US' (purple), and 'APPLY' (purple). A secondary navigation bar below contains links for 'Areas of Study', 'Courses', 'Admissions', 'Tuition and Aid', 'Resources', 'Start With More Credit', 'About', and a search icon. The main content area features a large image of a male nurse in scrubs talking to a female student. Overlaid on the image is the text 'Associate in Applied Science in Nursing'. Below the image is a purple banner with the text 'Talk with us.' and 'Learn more about how our program works and what you need to get started', followed by a yellow button that says 'GET IN TOUCH →'.

Getting page text

Navigating to <https://www.excelsior.edu/admission...>

The screenshot shows the top portion of the Excelsior University website, similar to the first one. It includes the logo, 'EXCELSIOR UNIVERSITY', and navigation links for 'Military Partners', 'Veterans', 'Alumni', and 'Giving'. On the right are links for 'Español', 'Accessibility', and 'Sign In', and buttons for 'REQUEST INFO', 'CALL US', and 'APPLY'. The secondary navigation bar includes 'Areas of Study', 'Courses', 'Admissions', 'Tuition and Aid', 'Resources', 'Start With More Credit', 'About', and a search icon. The main content area features a large image of a young woman with curly hair sitting on a staircase, talking on a mobile phone and looking at papers. The background is slightly blurred, showing a man sitting at a desk in the distance.

[Admissions](#)

[Admissions](#) > [Application Requirements](#) > [Nursing](#) > [Associate In Applied Science In Nursing Application Requirements](#) > [Criteria For Military Personnel](#)

[Academic Calendar](#)

Getting page text

Finding elements: Army tab or button on military...

Clicking

Admissions

Academic Calendar

Application Requirements +

Business

Health Sciences

Liberal Arts

Nursing +

Associate in Applied
Science in Nursing
Program +State Authorization &
DisclosuresCriteria for Military
PersonnelTEAS Requirement
DetailsBachelor of Science in
Nursing Application
RequirementsRN to BS in Nursing
Program

Admissions > Application Requirements > Nursing > Associate in Applied Science In Nursing Application Requirements > Criteria For Military Personnel

Associate Nursing Admission Criteria for Military Personnel

The military occupations outlined below meet Excelsior's admission criteria for the associate programs in nursing. Active Duty admission is limited to servicemembers who are on active duty or serve in the National Guard or Reserves, and are *currently* working in one of the occupations below.

Air Force +

Army +

Coast Guard +

Navy +

TEAS TESTING FOR ACTIVE MILITARY PERSONNEL

ATI Nursing Education offers the TEAS test at no charge for active military personnel and their spouses. Testing must take place on a military base or shipboard. Local institutions may also be used, but would be verified prior to testing.

- 1 Students interested in setting up a TEAS exam either in the US or abroad generally will either call or [email](#). Client Care will give instructions to the student to contact their base to see if someone there is

Scrolling

Program

State Authorization &
DisclosuresCriteria for Military
PersonnelTEAS Requirement
DetailsBachelor of Science in
Nursing Application
RequirementsRN to BS in Nursing
ProgramMaster's in Nursing
Programs

International Applicants

Public Service

Technology

Army

- Civil Affairs Medical Trauma Sergeant – 38B (with specific Army Skill Identifier of W1, W2 or W4)
- Health Care Specialist – 68W (with specific Army Skill Identifiers*):
 - W1 Special Operations Combat Medic
 - F2 Army Flight Paramedic
 - F3 Army Flight Medic
- Practical Nurse Specialist – 68C
- Special Forces Medical Sgt – 18D

* Army Special Skill Identifiers are noted on the official JST and/or on an Army ERB (Enlisted Record Brief) or NCOER (Noncommissioned Officer Evaluation Report). Official copy is required.

Coast Guard +

Navy +

International Non-Nursing Applicants

Events

Start with More Credit

TEAS TESTING FOR ACTIVE MILITARY PERSONNEL

ATI Nursing Education offers the TEAS test at no charge for active military personnel and their spouses. Testing must take place on a military base or shipboard. Local institutions may also be used, but would be verified prior to testing.

Navigating to <https://www.excelsior.edu/costs-and-...>



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Areas of Study Courses Admissions Tuition and Aid Resources Start With More Credit About



Tuition and Aid

Undergraduate Tuition +

Graduate Tuition

Tuition and Financial Aid

How Much Will It Cost?

To factor in other variables and estimate net price of attendance (defined as cost of attendance minus grant and

Getting page text

Navigating to <https://www.excelsior.edu/costs-and-...>



Military Partners Veterans Alumni Giving

Español Accessibility Sign In

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Areas of Study Courses Admissions Tuition and Aid Resources Start With More Credit About



Tuition and Aid

Tuition And Aid > Veterans Tuition And Fees

Undergraduate Tuition +

Graduate Tuition

Veterans Tuition and Fees

Excelsior University has veteran-friendly policies and advising services that make it easy to apply GI Bill® and other educational benefits toward your Excelsior degree.

Getting page text

Navigating to <https://www.excelsior.edu/start-wit...>



[Español](#) [Accessibility](#) [Sign In](#)

[Military Partners](#) [Veterans](#) [Alumni](#) [Giving](#)

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Get Maximum Credit for Prior Learning

You could receive credit for approved college-level courses and exams.

Getting page text

Navigating to <https://www.excelsior.edu/start-wit...>



[Español](#) [Accessibility](#) [Sign In](#)

[Military Partners](#) [Veterans](#) [Alumni](#) [Giving](#)

REQUEST INFO

CALL US

APPLY

[Areas of Study](#) [Courses](#) [Admissions](#) [Tuition and Aid](#) [Resources](#) [Start With More Credit](#) [About](#) [Q](#)





[Start With More Credit](#) > [Credit For Military Experience](#)

College Credit for Military Training

Talk to an admissions counselor about your goals

Getting page text

Updating to-do list

Explore health/nursing degree programs

Review Veterans benefits and military credit transfer policies

Check tuition and financial aid for veterans

Find admissions requirements for AAS in Nursing

Look for military medic credit transfer info

Finished

Here's a comprehensive breakdown of what I found on Excelsior University's website that would be relevant to you as an Army veteran and former medic looking to pursue a health or nursing degree:

Programs Available

Nursing Programs [excelsior](#)

These are the most relevant given your medic background:

- **AAS in Nursing** (65 credits) — *The most directly relevant program for you.* Specifically designed for LPNs, LVNs, paramedics, and **certain military personnel**. It's competency-driven, fully online (8-week terms), and prepares you for the NCLEX-RN to become a Registered Nurse. Salary outlook for RNs ranges from ~\$71,000–\$88,000/year.
- **BS in Nursing (Hybrid / Prelicensure)** (120 credits) — For Florida-based students, includes in-person simulation labs in St. Petersburg.
- **RN to BS in Nursing** (120 credits) — For those who already have their RN license.
- **Graduate nursing options** (MS) in Nursing Education, Nursing Informatics, and Nursing Leadership & Administration.

Health Sciences Programs [excelsior](#)

Non-nursing alternatives in the health field:

- **AS in Health Sciences** (60 credits)
- **BS in Health Sciences** (120 credits, customizable with concentrations)
- **BS in Health Care Management** (120 credits)
- **BS in Public Health** (120 credits)
- **MS in Health Sciences** (36 credits)

MS in Health Sciences (36 credits)

- **MS in Health Care Administration** (30 credits)
 - Graduate Certificates in Cannabis Control, Nutrition, and Public Health Equity
-

Key Info for You as an Army Medic

Military Admissions Criteria for the AAS in Nursing [excelsior](#)

Your Army MOS may qualify you for direct admission to the AAS Nursing program. Qualifying Army occupations include:

- **Health Care Specialist – 68W** (with specific Skill Identifiers: W1 Special Operations Combat Medic, F2 Army Flight Paramedic, F3 Army Flight Medic)
- **Civil Affairs Medical Trauma Sergeant – 38B** (with Skill Identifiers W1, W2, or W4)
- **Practical Nurse Specialist – 68C**
- **Special Forces Medical Sgt – 18D**

Your Army Skill Identifiers must be noted on your official JST (Joint Services Transcript) and/or Army ERB (Enlisted Record Brief) or NCOER — an official copy is required.

TEAS Entrance Exam: Active duty military can take the TEAS test at no charge, administered on-base.

Military Credit Transfer [excelsior](#)

Your Army training may be worth **up to half the credits needed for your degree**. Excelsior accepts credits evaluated through:

- **ACE/External Evaluations** of Army Education and Experience
- **Army University** credit evaluations
- **Medical Education & Training Campus (METC)** credit evaluations

One veteran received 33 credits from military service and only needed 17 more to finish his degree.

Tuition & Financial Aid for Veterans [excelsior](#)

Item	Cost
Undergraduate Nursing Tuition	\$550/credit
Undergraduate Non-Nursing Tuition	\$510/credit
Academic Services Fee	\$40/credit
Technology Fee	\$28/credit
Graduation Fee	\$125

Total estimated cost for AAS in Nursing (65 credits): ~\$38,870 before aid (at \$550 + \$68 in fees per credit).

Ways to Reduce Costs:

- **GI Bill® (Post-9/11):** Excelsior has veteran-friendly policies and a School Certifying Official to help you apply your benefits.
- **Yellow Ribbon Program:** Excelsior participates — up to \$500/year per student for those with 100% Post-9/11 GI Bill

entitlement, helping cover costs beyond the VA's yearly limit.

- **Tuition Deferral Plan:** Available for students receiving VA benefits — you don't pay until your benefits arrive.
 - **Veteran Partner Discounts:** Membership in certain veteran partner organizations provides tuition discounts.
 - **Financial Aid / FAFSA:** Grants and loans also available.
-

Why Excelsior Is a Strong Fit for Veterans [excelsior](#)

- 50+ years of serving military and veteran students
 - 72,000+ military graduates
 - 100% of military students turn military experience and training into degree credit
 - Dedicated Lt. Col. Bryant A. Murray Veterans Center for health, wellness, education, and transition resources
 - Dedicated veteran admissions counselors: 1-844-843-9299 or militaryandveteranadmissions@excelsior.edu
 - Fully online, flexible 8- and 15-week terms — study on your schedule
 - Accredited, not-for-profit institution based in Albany, NY
-

Bottom line: As an Army medic (68W or similar), you are likely directly eligible for the AAS in Nursing program, which is specifically built for people with your background. Your military training could knock out a significant chunk of the required credits, and your GI Bill benefits combined with Excelsior's Yellow Ribbon participation could make it highly affordable. The next step would be to contact a veteran admissions counselor for a **free credit evaluation** to see exactly how much of your Army training counts.

Evaluate the experience you just had: was the information easy to find? Could you discern a "funnel" of any kind? Can you make recommendations on how to improve the user experience?

UX Evaluation: Excelsior University for a Veteran/Medic Prospective Student

What Worked Well

1. The information exists — and is genuinely relevant.

Excelsior clearly has deep infrastructure for military and veteran students. The MOS-specific admissions criteria page for the AAS in Nursing (listing 68W, 68C, 18D, 38B) is remarkably specific and useful. That level of detail is rare and genuinely helpful for a veteran trying to assess fit before investing time in an application.

2. The dual navigation structure makes veteran pathways visible.

Having both a top utility nav ("Veterans," "Military Partners") *and* a primary content nav ("Areas of Study," "Tuition and Aid") gives veterans two entry points. A veteran can self-identify immediately via the top bar rather than hunting through generic academic menus.

3. The "Start With More Credit" section is well-conceived.

Positioning military credit transfer as a distinct, named pathway — rather than burying it inside an admissions FAQ — is smart. The social proof (33 credits from military service) is well-placed and persuasive.

The Funnel — What It Is and Where It Breaks Down

The intended funnel is clear:

Homepage → Veterans Section → Program Discovery → Admissions Requirements → Tuition → Request Info / Apply

The CTAs reinforce this: "Request Info" and "Apply" appear persistently, and contact forms for veteran admissions counselors appear on multiple pages. The university's strategy is evidently to **capture lead information early** (via the "Talk to an admissions counselor" form) rather than let prospects self-serve to a decision — a fairly standard higher-ed lead-gen funnel.

However, the funnel breaks in several places for the veteran/medic persona:

Break #1 — The Veterans page doesn't surface nursing or health programs.

The Veterans landing page talks about discounts, credit transfer, and VA benefits generally — but never mentions specific programs. A veteran medic landing there has to *leave* that page and navigate independently to find the AAS in Nursing. There is no "If you were a medic, start here" pathway.[excelsior](#)

Break #2 — The AAS in Nursing page obscures the military eligibility hook.

The program page mentions "certain military personnel" with a hyperlink, but that language is easy to miss mid-paragraph. The most compelling fact for a veteran — "*you may already qualify based on your MOS*" — is not surfaced as a headline or callout. It should be.[excelsior](#)

Break #3 — Tuition requires multiple clicks to find veteran-specific costs.

A prospective veteran student navigating to "Tuition and Aid" lands on a generic overview page that lists five sub-pages. The veteran-specific tuition table requires clicking into "Veteran Tuition" — a second-level page. The cost information itself, once found, is well-structured, but the path is not intuitive.

Break #4 — The military credit transfer page lacks specificity for medics.

The "Credit for Military Training" page lists Army University and METC as credit sources but gives no examples of how many credits a 68W typically receives. The one social proof example shown (33 credits, Liberal Arts degree) is not health-field-relevant. A medic has no way to estimate their head start without contacting an advisor.[excelsior](#)

Break #5 — The TEAS testing requirement is buried.

For military applicants, the fact that the TEAS entrance exam is *free for active duty* is buried inside a sub-page of a sub-page. This is a significant benefit that could reduce a major barrier to entry — it deserves much higher placement.

Recommendations

1. Build a "Veteran Medic" or "Coming from Healthcare Military Service" persona pathway.

A simple guided experience: "*Were you a military healthcare specialist? See how your service translates to a nursing degree.*" This could live on both the Veterans page and the AAS in Nursing page, and would immediately resolve the navigation fragmentation.

2. Add a MOS/Military Occupation lookup tool on the AAS in Nursing page.

A simple dropdown or search field where a veteran types their MOS (e.g., "68W") and gets an instant eligibility confirmation would be far more effective than the current buried criteria page. This is a high-value, low-effort feature.

3. Promote the free TEAS benefit prominently.

"Free TEAS exam for active duty military" should appear as a callout on the AAS Nursing admissions page, the Veterans page, and the tuition page — not just in step 1 of a 6-step proctor coordination process.

4. Surface an estimated credit transfer range for common MOSs.

Even a ballpark ("68W medics typically receive 15–30 transfer credits") would help veterans self-qualify and feel confident before speaking to an advisor. The current model forces every prospect into a phone/email conversation just to get a rough sense of their standing.

5. Add a veteran-specific tuition estimator.

The Net Price Calculator exists but is generic. A simplified tool that inputs MOS, GI Bill tier (Ch. 30, 33, etc.), and number of credits transferred — then outputs an estimated out-of-pocket cost — would be highly persuasive and would distinguish Excelsior from competitors.

6. Consolidate the veteran journey into a single hub page.

Right now, relevant information is spread across: Veterans, Military Credit Transfer, AAS Nursing, Veteran Tuition, and Military Admissions Criteria. A single "Veteran Medic to RN" landing page that aggregates the MOS eligibility, credit transfer, TEAS waiver, tuition, and GI Bill info would dramatically reduce friction and cognitive load.

Summary Assessment

Dimension	Rating	Notes
Information completeness	Strong	All the right info exists somewhere
Navigation clarity for veterans	Moderate	Two-track nav helps, but veteran and nursing pathways don't intersect well
Funnel coherence	Moderate	Clear lead-gen intent, but too many off-ramps before the CTA
Persona-specific UX (medic)	Weak	No guided path; MOS eligibility is easy to miss
Transparency on costs	Moderate	Veteran tuition table is clear once found; path to it is not
Mobile/self-service readiness	Weak	Most decision-critical info requires advisor contact to interpret

Excelsior clearly has the right programs and genuine veteran-friendly policies. The gap is primarily in **connecting a veteran's specific identity (medic) to the relevant program pathway quickly and confidently** — before they bounce to a competitor.



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Ask anything...