

Revision: April 2013

This program plan outlines how students can transfer from the **Collin College A.A.S. in Business Management** program to the **Excelsior College B.S. in Business with General Business Concentration** program. Upon completion of the **A.A.S.**, the following credits will apply for students enrolling in the **B.S. in Business** program.

Collin College Credits	Semester Hours	Excelsior College Requirements	Semester Hours
BMGT 1307: Team Building	3	Business Elective	3
BMGT 1327: Principles of Management	3	Principles of Management	3
BMGT 1341: Business Ethics	3	Ethics	3
BMGT 2347: Critical Thinking and Problem Solving	3	Humanities credit	3
MATH 1342: Elementary Statistic Methods (May substitute: MATH 1314; MATH 1316; MATH 1324; MATH 1325; MATH 1332; MATH 1350; MATH 1351; MATH 2305; MATH 2312; MATH 2318; MATH 2320) *	3	Statistics if MATH 1342OR MATH 1314-College Algebra at level of Pre-Calculus*	3
BMGT 1305: Communications in Management	3	Humanities credit	3
BMGT 1344: Negotiations and Conflict Management	3	Business Elective	3
BMGT 2309: Leadership	3	Business Elective	3
HRPO 2307: Organizational Behavior	3	Organizational Behavior	3
MRKG 1311: Principles of Marketing	3	Principles of Marketing	3
PHED/DANC: Any activity course (Core Options)	1	Elective	1
BMGT 2331: Principles of Quality Management	3	Business Elective	3
ENGL 1301: Composition I	3	Written English	3
HRPO 2301: Human Resources Management	3	Business Elective	3
IBUS 2341: Intercultural Management	3	Business Elective	3
SPCH 1321: Business and Professional Communication (Core Options)	3	Humanities credit	3
ACNT 1303: Introduction to Accounting I (May substitute ACCT 2301)	3	Financial Accounting	3
BMGT 2311: Change Management	3	Business Elective	3
BMGT 2341: Strategic Management (Capston) (May substitute BMGT 2382)	3	Business Elective	3
ECON 1301: Introduction to Economics (May substitute ECON 2301; ECON 2302; PSYC 2301)**	3	Social Science Elective Or if ECON 2301 Macroeconomics, ECON 2302 Microeconomics**	3
HUMA 1301: Introduction to Humanities (Core Options)	3	Humanities credit	3
Total Credits Required From Associate's	61	Total Credits Accepted From Associate's	61

* Excelsior College requires credits in both College Algebra at the level of Pre-Calculus and Statistics. **Excelsior College also requires both Macroeconomics and Microeconomics. Depending on what the student takes at Collin College, they'll need the other requirements for Excelsior College.

Credits Beyond The Associate's That Can Be Transferred OR Taken At Excelsior

Collin College Credits	Semester Hours	Excelsior College Requirements
ENGL 1302: Composition II	3	Written English
MATH 1314: College Algebra or MATH 1342 Elementary Statistical Methods*	3	College Algebra at the level of Pre-Calc or Statistics *

ECON 2301: Principles of Macroeconomics or ECON 2302: Principles of Microeconomics**	3	Macroeconomics or Microeconomics**
Social Science Elective	6	Social Science/History Elective
Natural Science Elective	3	Natural Science Elective
Arts & Science Elective	15	Arts & Science Elective
ACCT 2302: Managerial Accounting	3	Managerial Accounting
BUSI 2301 Business Law	3	Business Law
Total Additional Credits	39	

* Excelsior College requires credits in both College Algebra at the level of Pre-Calculus and Statistics. **Excelsior College requires credits in both Macroeconomics and Microeconomics. Depending on what the student takes at their home institution, they will need the other requirements for Excelsior College.

Credits To Be Taken At Excelsior College *	
Excelsior College Requirements	Semester Hours
INL 102: Information Literacy	1
BUS 350: Principles of Finance	3
BUS 425: Operations Management	3
BUS 495: Business Strategy Capstone <i>NOTE: Capstone MUST be taken at Excelsior</i>	3
Upper Level Business Electives	12
Total Credits	22

* The above credits (with the exception of the **Capstone** course) may also be transferred in or taken at another 4-year regionally accredited institution.

Evaluation Summary	Semester Hours
Credits Accepted from Associate's Degree	61
Additional Credits Beyond the Associate's Degree	39
Credits from Excelsior *	22
Total Credits Required for Bachelor's Degree	122

* Students are required to take a minimum of **12.00 credits** from Excelsior to qualify for partner pricing.

NOTE: Excelsior College reviews every student individually and this guide is just a sample scenario. Actual requirements will be dependent on the courses a student transfers to Excelsior.